

1 **APPROVED**

2 **ENERGY RISK MANAGEMENT OVERSIGHT COMMITTEE (the "ERMOC")** 4/2/24

3 **PURCHASED POWER WORKSHOP**

4 **PUBLIC UTILITIES COMMISSION**

5 **WALLINGFORD HUBCAP**

6 **128 CENTER STREET**

7 **WALLINGFORD, CT 06492**

8 **Thursday, March 21, 2024**

9 **10:00 A.M.**

10 **MINUTES**

11
12 **PRESENT:** Chairman Robert Beaumont; Commissioners Joel Rinebold and Laurence
13 Zabrowski; Director Richard Hendershot; Electric Division General Manager Jake Arborio;
14 Electric Division Business Office Manager Marianne Dill; Electric Division Assistant Office
15 Manager Jeff Tierney; Craig Kieny – Energy Initiatives; Jesse Fitzmaurice – Energy New
16 England; Ken Stambler – Energy New England; Mayor Vincent Cervoni; Comptroller Tim Sena
17 and Executive Secretary Michelle Bracale

18
19 *Absent – None*

20
21 *Members of the Public – None*

22
23 Mr. Beaumont called the Meeting to order at 10:00 A.M., and the pledge of Allegiance was
24 recited.

25
26 **1. Pledge of Allegiance**

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28
29
30 **2. Approval of the December 21, 2023 ERMOC Meeting Minutes**

31
32
33 **Made by: Stambler**

34 **Seconded by: Rinebold**

35 **Votes: 12 ayes**

36
37 Mr. Hendershot suggested that everyone in the meeting begin by introducing themselves as not
38 everyone present knew each other. Each attendee introduced themselves and explained their
39 position.

40
41 **3. Power Supply Metrics – CK**

42 Mr. Kieny went over page 2 of his slide noting that the Load was 5.4% below budget. The load
43 variances vs. budget are likely due to weather variations. He also noted that when we talk about
44 “load”, it does not include NuCor.

45

46 He also noted that the Total Power Cost \$/MWh was 4.2% over budget. Fixed costs such as
47 Forward Capacity Market charges, transmission and Mystic (to some degree), do not decrease
48 the same as load does.

49

50 The January – June budgeted data was prepared in January 2022. July – December budgeted data
51 was prepared in January 2023. Hedges for November 2022 – June 2023 were put in place after
52 the FY 2023 budget was prepared, which explains why the budgeted hedge positions for January
53 – June are noticeably lower than actuals.

54

55 Mr. Rinebold questioned what our contingency plan is and how are we prepared should we have
56 colder than normal winters and warmer than normal summers?

57

58 Mr. Kieny replied that once he begins to discuss the Hedging Policy, that would be a good time
59 to answer that.

60

61 Mr. Zabrowski questioned how we would compare to other utilities?

62

63 Mr. Kieny responded that our rates are lower, our process for procuring resources is very well
64 documented, and we are very disciplined in our policies.

65

66 Mr. Fitzmaurice added that ENE represents over 20 municipalities and Wallingford is on the
67 lowest end from a rate perspective – some of which has to do with the Hedging Policy, but some
68 of those municipalities are procuring up to 50% of their portfolios with renewables right now
69 which are more expensive than the standard block power that Wallingford purchases.

70

71 Mr. Zabrowski questioned if Mr. Kieny has any suggestions for us to do in the future?

72

73 Mr. Kieny stated that we may want to consider going out longer. Our policy currently limits our
74 ability to do longer term contracts.

75

76 Mr. Zabrowski then asked how long he would recommend we go out?

77

78 Mr. Kieny said that it depends on what we’re doing. If we were looking into a solar project, they
79 require 25 years. He added that we really don’t need to look at longer term deals until the
80 discussion is had on renewables.

81

82 Mr. Zabrowski stated the perspective is that we want to supply our customers with the lowest
83 rate possible, so with that philosophy, we are on the right track.

84

85 Mr. Stambler noted that because the methodology we use for most of our purchases of power are
86 at 5%, or 10% of a given calendar year, it doesn’t have a large impact on overall costs, and
87 results in more stable rates.

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Mr. Beaumont agreed that what we have been doing is working.

Mr. Hendershot added that as an entity, we have steered away from unit specific purchases so we are not tied to our energy coming from any one resource. We buy from the market and put the risk on the other Counterparty. Wallingford Electric, as we begin to speak with potential new Counterparties, relies on the Town’s credit rating as we are not large enough to have our own credit rating. That goes back to our methodology. People ask “where does your power come from?” Honestly, we don’t know. It flows off the high voltage line. ISO makes sure there is enough every hour of the day.

4. Transactions Since December 21, 2023 Meeting - CK

Mr. Kieny stated that a procurement was conducted on March 15, 2024 for 10% of 2025, 2026 and 2028 and 5% of 2027 annual energy requirements. He discussed with the group that these prices are the lowest we’ve seen in a couple of years.

Mr. Hendershot added that for mathematics, the simple rule is that for these prices, if you move the decimal point one to the left, that becomes cents per kilowatt hour. That is just for the energy.

5. Current Hedge Position Summary - CK

Mr. Kieny then went over slides 4 - 7 describing our current hedged position for 2024 – 2028 vs. Hedging Policy for Quarters 1 – 4, 2024. Some discussion ensued regarding spot market pricing.

He explained that you can buy blocks of energy, which means you’re buying the same amount every hour for the time period specified, or you can buy load following, which means you’re buying a percent of an actual load.

Mr. Beaumont added that, generally speaking, you’re going to pay a premium for load following, but as a general rule, if the premium is 6% or more, we do not buy load following.

Mr. Stambler stated that a few of his customers, within the past two years have paid anywhere from 18% - 24% premium for load following. This past winter, it was 8%, so he believes it is somewhere between 6% and 7% now.

Mr. Kieny stated that it is a good hedge, but you’re paying that premium on every MWh you buy, not just the amount that’s increased.

He also stated that it would be a good idea to go back now to ask the Counterparties what the premium for load following would be for us?

133 Mr. Rinebold asked Mr. Kieny what his thoughts were on the reliability of some of our blocks?
134 At what point would we be subject to a force majeure of those power facilities? Even with the
135 ISO fines, what about the deliverability of our blocks both firm and the load following?
136

137 Mr. Fitzmaurice stated that the risk for the hedge portion of the portfolio is completely on the
138 supplier. It's firm, so if you're 90% hedged, they're responsible for that. In regards to
139 reliability, it is more on the supplier health of a default.
140

141 Mr. Rinebold again asked about a force majeure?
142

143 Mr. Stambler responded that larger corporations will post credit to guarantee should a company
144 go out of business. We have that as a back up plan to handle any sort of losses that may occur.
145

146 Mr. Zabrowski questioned if there is something in writing that if this particular event occurs, we
147 are not responsible?
148

149 Mr. Beaumont stated that it doesn't make any difference where the energy is coming from, they
150 have committed to provide the energy, so the ownness falls on the Counterparty.
151

152 Mr. Rinebold understood that the Counterparty would then pay a penalty. We would get the
153 cash, but may not have the megawatt hours. He reiterated that the force majeure provisions are
154 always there, but we have never seen it used.
155

156 Mr. Stambler added that going forward, we're trying to get more investment grade
157 Counterparties that are able to post credit so we're more comfortable knowing there is financial
158 backing behind them.
159

160 Mr. Kieny went on to describe the slides stating our current hedged position vs. the Hedging
161 Policy.
162

163 Mr. Hendershot explained a little more in detail in regards to the charts what we look at and what
164 we pay specific attention to (especially staying inside the bandwidth).
165

166 Mr. Beaumont added that if, for some reason, it is recommended that we go outside of the
167 bandwidth, it would have to go to the PUC for approval first and ask for permission to deviate
168 from the policy.
169

170 More discussion ensued in regards to the last few years of hedging and purchases as Mr.
171 Zabrowski was curious as to the recent history of what we have been doing as he has only been
172 on the Commission since 2023.
173

174 There was some discussion in regards to NYPA and how it is listed on slide 9. Mr. Hendershot
175 explained that they are not a bidder. By virtue of being a municipal electric utility in a state that
176 borders New York, we have rights based on the size of our residential customer count to a certain
177 amount of energy from NYPA projects on the St. Lawrence and Niagara Rivers. The order of
178 that is 6% of our load. It is inexpensive energy and better than anything else we are buying.

179
180 Mr. Rinebold questioned how long that order remains in effect?
181

182 Mr. Hendershot stated it is about 20 years. He believes it is a Federal Statute.
183

184 There was some discussion in regards to CMEEC and what role they have as well.
185

186 Mr. Rinebold then asked if there is any more or less confidence in buying from some of these
187 direct energy providers, i.e. Shell or BP versus some of these other financial aggregators who
188 don't make energy?
189

190 Mr. Stambler stated that Shell and BP for example, don't have physical assets in our region, they
191 are energy trading shops whereas Morgan Stanley or Citibank have an energy trading division
192 within their company.
193

194 There was more discussion in regards to thoughts on this topic.
195
196
197

198 **6. Compliance with Hedging Policy - CK**

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200 Mr. Kieny explained that there are no violations of the minimum and maximum hedge
201 parameters for 2023 – 2028. He added that if WED resources exceed load by 5% or more in any
202 month, ENE must provide an explanation on the cause. (There have been no occurrences in the
203 past 12 months).
204

205 He went on to explain that the Hedging Policy requires purchases from specific suppliers to be
206 no more than 35% of total load in a given 12-month period.
207

208 Mr. Kieny stated that Shell has been consistently lower than other suppliers and that we are
209 trying to add some Counterparties to allow us more diversity and options. Mr. Hendershot
210 expanded on that, letting the group know of specific companies we have been in talks with but
211 do not yet have agreements with.
212

213 Mr. Zabrowski questioned the number of suppliers and do we think that number is sufficient?
214

215 Mr. Stambler stated that his feeling is that having five active trading partners is probably a good
216 number to have.
217

218 Mr. Kieny noted that the PUC Commission approved a waiver of Section 3.4 of the Hedging
219 Policy and the nature of the 12-month rolling calculation allowing a slightly larger hedge to one
220 supplier. Shell supplied slightly more than 35% of native load on a rolling 12-month basis for
221 December 2021 – May 2023, with the exception of June 2022 and will likely exceed the 35%
222 threshold through August 2024.
223

224 Mr. Rinebold questioned if we should be refining our Hedging Policy with different providers
225 and different percentages?

226 Mr. Hendershot answered that our philosophy is that we don't want to beat the market, we want
227 to bring the market to our customers and not lose money. He also added that the structure of
228 starting far enough in advance and added layer by layer approach make the most sense to us.

229
230

231 **7. Forward Price Curve – CK and ENE**

232

233 Mr. Kieny went over the On-Peak Energy Forward Price Curve with the group noting the
234 estimated on-peak forward energy prices.

235

236 Mr. Rinebold questioned that there is a fairly high level of confidence in natural gas supply?

237

238 Mr. Stambler responded that in the wintertime, prices are significantly higher than any other
239 month of the year. All driven by the fact that the region has to rely on LNG for incremental
240 supply gas as well as limited regional pipeline capacity.

241

242 Mr. Rinebold added that the Mystic Cost of Service Agreement should be terminated in May.

243

244 Mr. Stambler added that the facility will continue to be operational because if the pipeline's
245 themselves are gone, you'll have situations in Boston and the North Shore that will have major
246 problems on cold days because of not getting enough gas past the point of the pipe.

247

248 Mr. Fitzmaurice stated that Eversource and National Grid are in negotiations to keep the Everitt
249 terminal at Mystic. He mentioned that the power plant in Mystic that's been under a cost of
250 service agreement for the past few years, we have been paying a premium out of pocket to keep
251 that around for reliability. It is retiring in May and he believes the terminal is going to stay
252 because the gas utilities need it for vaporization and various ancillary services to keep the
253 pipelines flowing.

254

255 Mr. Rinebold then questioned what the thought was in regards to an open season at FERC, i.e.
256 new pipeline, transmission capability in going through the federal permitting process with Open
257 Season regulated by FERC?

258

259 Mr. Stambler responded that New York went through that a few years back when trying to put in
260 gas fired power plants. He said that it got bogged down by every environmental group out there.
261 He stated that especially with the emphasis to get off fossil fuels, he does not see that happening.

262

263 Mr. Beaumont questioned the capacity of natural gas – with the transmission lines that are
264 coming in, is there more potential capacity if they increase the pressure in the pipeline?

265

266 Mr. Stambler stated that he does not have any firsthand knowledge of that.

267

268 Mr. Fitzmaurice stated that Algonquin had expanded capacity a few years ago, but he does not
269 believe there is any incremental capacity increases in the pipeline.

270
271 Mr. Beaumont then asked if anyone has heard anything about doing away with the Jones Act?
272 He explained that, for those who don't know, it precludes any non US tankers from bringing oil,
273 gas, etc. from one U.S. port to another.

274
275 Mr. Fitzmaurice added that when the war broke out in the Ukraine, when there was a gas crisis
276 and the highest forward curve, the ships were being sent to Europe and New England was buying
277 from Trinidad and Tobago. And New England is still buying from Trinidad.

278
279 Mr. Hendershot replied that it is because the US does not have any LNG ships.

280

281 **8. Next Procurement Timing and Strategy – CK and ENE**

282

283 Mr. Kieny went on to the last slide stating that we are not required to purchase anything until
284 Quarter 1 of 2026, however at current pricing levels, we are considering another purchase in
285 Quarter 2 of 2024.

286

287 Mr. Hendershot updated the group to let them know that he receives a weekly report from ENE
288 which has charts and spreadsheets that shows the impact and changes on the forward curves, as
289 well as how much more or less our open position costs than the previous week. He, along with
290 Mr. Kieny and Mr. Fitzmaurice watches those reports and when any of them notice that it may
291 be a good time to make a purchase, they get in contact to discuss.

292

293 **Mr. Fitzmaurice went over his presentation on the Market Update with the group.**

294

295 He noted the following:

296

297 This winter on average was slightly cooler than last winter by less than 0.4 degrees Fahrenheit.

298

299 Day ahead LMP prices this winter were \$48.40 vs. \$78.00 last winter.

300

301 Natural Gas Prices – Henry Hub was below \$2.00/MMBtu. Heading into last winter, natural gas
302 prices were significantly higher as concerns around LNG supplies worldwide impacted prices.

303

304 Natural Gas Inventory – In the US, inventory levels are 37% above the five-year range. It is one
305 of the highest inventory levels ever heading into the summer cooling season.

306

307 Power Prices – prices are back down below \$57/MWh for around the clock power and on-peak
308 power is in the low \$60's.

309

310 Forward Curve – Winter prices are significantly down. Most of the variability is in December –
311 March.

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9. Status of Potential Battery Storage Projects – RH

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317 Mr. Arborio stated that there are two battery storage facilities looking to potentially build in
318 town: One is adjacent to our North Wallingford sub-station and the other on the Allnex property.
319 The Allnex property site is a little further along. There is a draft agreement that is in the works.
320 The other is not that far along as of yet. In regards to sizing, they are both looking at two (2)
321 4.99 megawatt batteries hooked to our distribution system. With Delorean, they would be
322 utilizing the two feeds that feed Allnex; North Wallingford would be using the legacy Bristol
323 Myers feed along with another yet to be selected. There is talk about the possibility of another
324 battery storage facility by Blue Hills Farm which is considerably larger. That one is in the ISO
325 queue and could be in the 300 megawatt range. It will hook up to Eversource transmission.

326

327 Mr. Rinebold questioned if the first two described are wholesale projects?

328

329 Mr. Hendershot answered that they are not our projects and there will be an agreement in place
330 for each of them. The financial aspect, as they present it, is they propose a shared savings where
331 they will discharge the battery such as to lower our monthly transmission bill and our annual
332 capacity. Then, we will split the savings with them.

333

334 Mr. Rinebold stated that he likes the concept, however, we need to be very careful. He asked if
335 the two smaller ones will be customers of ours.

336

337 Mr. Arborio stated they would be.

338

339 **10. Meeting Frequency – Consider formalizing meeting three times per year – RH**

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341 Mr. Hendershot questioned the Commissioners on how they would feel about meeting three
342 times per year. Our current policy states that we meet four times per year but we feel three times
343 could work just fine. Mr. Beaumont and Mr. Rinebold both stated they would be fine with it.
344 Mr. Hendershot stated that before the next quarterly meeting, he will contact the Commissioners
345 ahead of time to get the policy revisions completed and approved.

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347

348 **11. Purchased Power Workshop – How we Hedge**

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350 Mr. Kieny began by going over the Energy Risk Management Policy which was developed by
351 ACES Power Marketing for WED as WED was exiting CMEEC. It provides a structure for
352 WED to manage risks associated with purchasing energy and capacity to meet the needs of its
353 customers. The roles and responsibilities of various positions are the PUC, ERMOC (Energy
354 Risk Management Oversight Committee), Director of Public Utilities, Wholesale Power
355 Procurement Manager, Auditing Consultant and Risk Management Agent.

356

357 The Hedging Policy is a subset of the Energy Risk Management Policy, which establishes
358 minimum and maximum hedge positions by quarter for a 5 year period (current year + 4).

359

360 Mr. Zabrowski questioned the Hedging Policy – Section 5.1 – Table 1. The policy does not
361 match page 5 of the slide provided. Mr. Kieny looked a little more into it and stated that year

362 one – four in the left hand column should not be shaded. He stated that the policies are correct,
363 but the table (which is Mr. Kieny’s interpretation of the policy) needs to be revised to match the
364 policy.

365

366 Mr. Kieny then went on to reiterate what was stated earlier in regards to our current hedged
367 position for 2024-2028 vs. the Hedging Policy as well as the potential transactions per the
368 Hedging Policy noting the minimum and maximum allowed purchases.

369

370 The decision criteria was then discussed noting prices we are trying to avoid as well as prices we
371 feel comfortable committing to.

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374

375 **ADJOURNMENT**

376

377 **Motion to Adjourn the Purchased Power Workshop at 12:36 p.m.**

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379 **Made by: Mr. Zabrowski**

380 **Seconded by: Mr. Rinebold**

381 **Votes: 12 ayes**

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385

386 Respectfully submitted,

387

388 *Michelle Bracale*

389

390 Michelle Bracale
391 Recording Secretary

Respectfully submitted,

Laurence J. Zabrowski/mb

Laurence J. Zabrowski
Secretary